



Would you like to have the whole world as your office?

Martin Bencher Kristiansand, Norway, is looking for a Freight Forwarder.

Would you like to call Shanghai in the morning and Los Angeles in the afternoon? Are you self-driven, highly motivated, dedicated, creative, willing to walk the extra mile and still never lose your smile? Then you are exactly the person we are looking for.

About the department

You will be part of our team in Norway and have daily contact with local companies as well as agents and clients from around the world, handling their shipments worldwide. Sales work towards both existing and new customers will be an important part of your role.

The job

You will be working within all aspects of the forwarding industry including:

- Sales activities
- Inquiries and quotations
- Sea-freight (Projects, Break Bulk, part charter/charter, LCL/FCL) both Import and Export
- Airfreight both Import and Export
- Domestic and International Trucking
- Responsible for invoicing and booking of respective invoices of our sub-contractors (profit/loss responsibility)
- Port and site surveys
- Travelling both locally as well as globally
- Procuring and evaluating offers from sub-contractors
- Customs clearance and issuance of respective documents

Your qualifications

- You are either educated in the field of forwarding/logistics and/or International business or you have at least 2 years relevant working experience
- Excellent sales and negotiating skills
- You are responsible, hardworking and energetic
- You can work in a structured and organized way, but also keep an innovative mind
- You are not intimidated by stressful situations
- You are a team player, but can also carry out assignments independently

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- You like to negotiate and to deliver results
- You are proficient in spoken and written English
- Interested in working with different cultures and work ethics

Martin Bencher offers

- A company culture we are proud of
- A young and dynamic team worldwide
- A company in constant development and growth
- Great amounts of freedom and responsibility

Expected travelling days: approximately 20 or more days per year

Work Location: Kristiansand, Norway

You are welcome to send your application to

Country Manager
Kari Anne Hovelsen
kah@martin-bencher.com