



KEY ACCOUNT MANAGER, WIND PROJECT LOGISTICS

Martin Bencher Wind division, is looking for a Key account manager for our head office in Aarhus or our office in Hamburg. With focus on major wind accounts, you will be in contact with global clients and coordinating projects with your colleagues in mainly Aarhus, Hamburg and our offices worldwide. We handle everything from regular supply chain type shipments to larger full-scale projects. You will be close to the decision-making and will be expected to share your ideas and innovation to further develop our business and organization.

Tailormade solutions and customer responsibility

You will be working with all aspects in the project forwarding industry including:

- In charge of key account customers, with reference to the department manager
- Executing transport and logistics solutions for complex wind projects
- Manage all operational and documentation aspects of the projects
- Evaluate and elaborate tenders and requests for quotes
- Procuring and evaluating offers from sub-contractors
- Establishing, maintaining and expanding the customer base
- Travelling both locally and globally

Your qualifications, competences & experience

- You have minimum 3 years' experience working in forwarding/logistics, with preferable experience in wind related project transportation and logistics.
- You could have a different background from another industry and you want to try using your experience and skills in a different industry.
- You can work in a structured and organized way, but also keep an innovative mind
- You are a team player, but can also carry out assignments independently
- You like to negotiate and to deliver results
- You are responsible, hardworking and energetic
- Interested in working with different cultures around the world
- Fluent in both written and verbal English – other language skills are welcome



What we offer

Martin Bencher offers a company culture which we are proud of. With a young dynamic team with freedom and responsibility in a company in constant development. We offer you an attractive salary package, pension and health agreement.

Work Location: Aarhus, Denmark or Hamburg, Germany

You should expect approximately 30 days of travel activity a year.

Please apply at your earliest convenience. We do not have an application deadline but accept applications as long as the job is posted. The position will be closed once we have found the right candidate.

Please don't hesitate to contact Daniel M. Kjaer, General Manager, Wind, by telephone on +49 152 0467 5698 if you'd like to know more about the position.

Please forward your application and resume to:

General Manager, Wind
Daniel M. Kjaer
+49 152 0467 5698
Daniel.kjaer@martin-bencher.com

You are also very welcome to contact below representing Martin Bencher Group:

Mr. Joergen Hougaard + 45 40 30 26 01

Mr. Jeppe Frank + 45 20 22 41 89

Mr. Soeren Jepsen +45 40 26 99 29